

Info **35** (Feb 2004)

QUALITY STARTS WITH EACH STAFF MEMBER!

IF THE STAFF IS WELL KEPT AND IF THE OFFICE & PLANT IS NEAT AND FUNCTIONAL,
QUALITY SHOULD RULE.

Exchange volatility is also a problem for the European Union. The Euro has gained 25% value against the US\$ in the past year and 40% in the past 24 months! (TIME 2004-01-26)

Mini Containers are becoming very popular for delivery of Alternative Structures' products - even to some of the smaller customers. The Half Mini carries 1,300kg and the Mini 3,000kg.

The reasons for the success of these containers are: (a.) A saving on delivery cost of 64% (for Harding) up to 84% (for Tzaneen). (b.) The bags/boxes cannot get lost or broken. (c.) It enforces better planning for purchases which entails less production stoppages due to shortages.

There are conditions that apply: (a.) It does take additional planning time. (b.) Because of the bigger volumes of product, more time could be required for manufacturing. (c.) As intermediate despatches will defeat the cost saving object, the container has to wait for the last product, therefore a few days could be added (d.) Our experience is that a delivery by container takes 4 to 5 days longer than a smaller quantity by courier - manufacturing and delivery included. (e.) Because of the volume in relation to mass, the full mass capacity of the container cannot be utilised for every load. (f.) For urgent or non-routine purchases a courier could still be used.



Half Mini being packed. There are 2 of these stacked on top of each other with a Mini to the right of it.



We supply sharpening kits for increment borers and calibration blocks for Delmhorst moisture meters.

Alternative Structures will take back unmarked products, Rondo-Grips or Anti-Split plates. Products must be in original packages and we shall pay you what you originally paid. Transport for your account.

Philip Boardman 012 653-5111 or 082 554-9508

Rondo-Grips
Round on Round = Synergy