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## Info Letter 38 (Feb 2006)

"IT'S NOT WHAT YOU HAVE, IT'S WHAT YOU DO WITH WHAT YOU HAVE THAT MAKES ALL THE DIFFERENCE"

GARY PLAYER IN *IN THE PRESENCE OF GARY PLAYER* BY FORREST BEAUMONT

**T**hank you very much to all our wonderful customers who ordered in advance and paid their accounts promptly over the December period.

**P**aper label usage for various applications, has grown tremendously over the last 12 month period. Marking of sample poles for conforming to the requirement of SANS is the biggest usage. Sample pole marking is: IM (incoming material) ; BT (before treatment) ; CH (charge) and AT (after treatment). Secondly companies use it to mark logs for stock control (felling to yard) and for export log control. Bar coding, serial numbering, any characters and logo's can be applied. These labels can be printed with number 1 to 8 or 1 to 13 for samples and each label will also have the manufacturers ID and each set will be serialised for future reference. We have new equipment on site that can print up to 100,000 labels per day therefore most orders can be handled on a same day basis. These labels can be fastened to the logs by means of a cheap robust stapler gun. We also have metal labels for long term (+ 2 year) marking and for creosote products. Stack numbering is very important. See the enclosed tag with basic information printed. There is enough space available to apply your variables with a permanent marker.

**R**emember all our other exciting products: Rondo-Grips 50mm, 70mm, 90mm, 110mm, 135mm, 155mm, 180mm, 210mm (round anti-split plates for poles) ; Rectangular anti-split plates for poles, planks and sleepers ; Octo-anti-split plate for very large poles up to 530mm ; Moisture meters plus all spares and repairs ; ID tags of all shapes sizes and even coloured plastic tags ; Measuring tapes - diameter and linear ; Pole Brackets and fixings of many shapes and sizes. Please Note: our new shapes (refer to enclosed brochure).

**A**lternative Structures are seeking well positioned RE-SELLERS. Our latest large reseller is Scotmar DIY situated at Politsi near Tzaneen. Please visit them for a large variety of pole hardware.

A Rondo-Grip: Fast, Friendly and Safe. Impress your customers!  
Philip Boardman 082 554-9508

